

# QWICK KURB®, INC.

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March 6, 2019

Mr. Michael Jones  
Director of Purchasing  
Alabama Department of Finance  
100 North Union Street  
Montgomery, AL 36130

RE: Sole Source

Dear Mr. Jones:

We certify that we are the manufacturing distributor and sole licensee in North America of the traffic separator system, known in the U. S. and Canada since 1995 as QWICK KURB®, including the Channelizer (L60 and End Curbs L61&L62) and verticals such as the L84 Work Zone Upright, L104 Mega Marker™ and L125sh Big Bollard™.

In Alabama our exclusive dealer is Jace Chandler & Associates, Inc., 2906 Crescent Avenue, Homewood, AL 35209 - (205) 879-7336. There are no other dealers authorized to sell in the state.

## DURABILITY - CRUSH RESISTANCE

QWICK KURB® is classified as Category "A" curb for reasons explained in the appendix to this letter. Of primary importance is the ability for the curb to resist crushing forces not dissimilar to the resistance strength required by the State of Alabama for concrete road construction. The crush resistance characteristic of up to 3,500psi (lab report enclosed) ensures long term durability under heavy vehicular traffic conditions.

Such durability is achieved by manufacturing with dense plastic from certain specialized recycled materials such as that from telecommunication's cable (after removing most of the valuable metals). Molding with this unique raw material is difficult and has yet to be matched by any other U.S. manufacturer. Thus, none is able to provide crush resistance characteristics similar to concrete, as QWICK KURB does.

## STABILITY

To achieve QWICK KURB's characteristic stability under conditions of heavy and frequent vehicular impacts, QWICK KURB is manufactured with a unique molded-in steel bar to connect each adjoining Curb, thus creating a redundancy to direct anchoring to the roadway. No other system has this characteristic safety design unique to QWICK KURB.

Sincerely yours,



Matthew G. Schindler  
Regional Sales Manager

Cc: M. Hare

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